What is NCPA?

NCPA (National Cooperative Purchasing Alliance) is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. NCPA utilizes state of the art procurement resources and solutions that result in cooperative purchasing contracts that ensure all public agencies are receiving products and services of the highest quality at the lowest prices.

NCPA's Process

NCPA works with a lead public agency, who competitively solicits master contracts. Contracts are based on quality, performance, and most importantly pricing. These contracts are established using the following process:

- The Lead Agency issues a competitive solicitation for a product or service on behalf of NCPA and all public agencies.
- The solicitation is advertised nationally for a minimum of 30 days. You can view our **current solicitations** on our website.
- The solicitation contains language that allows the contract to be accessible nationally to public agencies in states whose laws allow for intergovernmental contract use (also known as "piggybacking" or "adopting")
- Vendors respond to the solicitation with sealed responses that are recorded and publicly opened.
- The Lead Agency evaluates the responses based on "Identified Evaluation Criteria" and awards contracts.

Who Can Use NCPA's Contracts

There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize NCPA's **cooperative purchasing contracts**. Registration/Membership may be free for these agencies. These include, but are not limited to the following agency types:

- School Districts (including K-12, Charter schools, and Private K-12)
- Higher Education (including Universities, Community Colleges, Private Colleges, and Technical / Vocational Schools)
- Cities, Counties, and any Local Government
- State Agencies
- Healthcare Organizations
- Church/Religious
- Nonprofit Corporations

State Statutes

Want to see your state's laws on cooperative purchasing? Click here to view **your state's laws on cooperative purchasing**.

Awarded Vendor: Silver Street

Contract Awarded: Furniture

Contract Number: 07-42

Lead Agency: Region 14 ESC

Contract Term: 3 year Term, October 1 2015 to October 31, 2021

*Option to renew for five (2) additional one (1) year periods.

Continued on next page

892 Industrial Park Dr. • Shelby, MI 49455 Phone: 231.861.2194 • Fax: 231.861.8868

www.mediatechnologies.com sales@mediatechnologies.com



Discount: 44% Minimum; by Catalog

Catalogs/Pricers: mediatechnologies® Anyspace Collection List Pricing 2019

mediatechnologies® mediaspace Collection List Pricing 2019 mediatechnologies® elements Collection List Pricing 2019

Freight & Installation: Not included; Can be included in pricing at Dealer's discretion

Manufacturer's Warranty: 5 Years

Furniture Solutions: Library Furniture

Classroom Furniture

Tables Seating Workstations

Science Lab Furniture

Case Goods

Lounge & Reception Furniture

Installation Services

Vendor Contact

Sales: Jake Seaver

231-861-2194 Ext. 414

jseaver@mediatechnologies.com

Contract Program Manager: Dan Driessche

Marketing Manager 231-861-2194 Ext. 443

ddriessche@mediatechnologies.com

Dealer Locator: http://www.mediatechnologies.com/dealer-locator

Disclaimer: This document is a general summary sheet and is not intended to replace or supercede the contract to which it refers. For complete contract information, please contact the vendor contacts listed above.



892 Industrial Park Dr. • Shelby, MI 49455 Phone: 231.861.2194 • Fax: 231.861.8868 www.mediatechnologies.com sales@mediatechnologies.com